



POSITION OPENING: Director, Health and Housing Partnerships
LOCATION: Washington, DC—Hybrid
SALARY: Commensurate with experience

Summary

Stewards of Affordable Housing for the Future ([SAHF](#)) envisions a world where every person has a healthy home in a flourishing community. We know that a stable home with connections to the services people want and need can make a difference in health outcomes for residents and communities. SAHF and its members have partnered with leaders in healthcare to create more affordable homes paired with services. We are looking for a new colleague to help us develop and scale partnerships between affordable housing providers and leading health care organizations to provide community based services. If you're passionate about building healthier communities and have experience building and implementing partnerships with healthcare payers and health system, please keep reading.

Background

SAHF is a collaborative of thirteen [nonprofit affordable housing providers](#) who own more than 150,000 affordable rental homes across the nation. SAHF members are committed to the long-term affordability, sustainability, and expansion of rental housing that makes a difference in people's lives. SAHF's staff is a team of 10 people passionate about creating healthy homes and communities for everyone. Our staff have hands-on experience in the operations and transactions around affordable housing and work with our members to use that practice-based perspective to advance the creation and preservation of healthy, sustainable affordable rental homes that foster equity, opportunity, and wellness for people of limited economic resources.

In 2012 SAHF launched the Resident Services Outcomes initiative to increase the effectiveness, availability, and financial support of service-enriched housing and to accelerate a fundamental culture and systems change at the practitioner, policymaker, and investor levels. Since that time, SAHF has worked with its members and partners to go upstream to identify where housing owners have the opportunity to address social determinants of health and create homes that support greater health equity and improved outcomes, establish and promote a shared [framework](#) and standards (through the [CORES Certification](#)) around infrastructure and capacities needed to implement robust resident services coordination, support the field's use of [outcomes data](#) to demonstrate the [impact of programs](#), and identify policies, [financing opportunities](#), and practices that improve the effectiveness and availability of service-enriched housing. SAHF and its members have forged partnerships with a range of organizations seeking to improve the health of residents, including SAHF's partnership with United Health Group in the [Health and Housing fund](#).

A key priority for the next 5 years is to expand the availability of place-based services in affordable housing by forging deeper partnerships with healthcare actors and advancing policies that create an enabling environment for those partnerships. SAHF seeks to use our peer network, policy, and practice expertise to help identify promising models and unlock new resources to deliver and pay for resident services. We anticipate this will include identifying promising pilots and local models, building partnerships with healthcare payors, intermediary billing entities/Hubs, and health systems, and facilitating collaboration and coordination between affordable housing operators and healthcare actors, but we recognize that strategies may evolve in this dynamic policy and economic environment.

JOB DESCRIPTION

The Director will work closely with SAHF's CEO and VP of Resident Outcomes and CORES to develop and implement a multi-year strategy to pilot and scale partnerships that increase the number of affordable rental homes with services.

The Director will report to the VP of Resident Outcomes and CORES but will have *significant autonomy* in this work. This position will have ongoing and active engagement with the SAHF Board, which includes the CEOs and other c-suite leadership of the SAHF member organizations, as well as SAHF's developer, asset manager, and resident services peer groups.

In addition to what is stated above, the Director will:

- Build and foster strong relationships with SAHF's members, facilitate peer exchange on health and housing partnerships, and co-create new solutions with them
- Identify opportunities to leverage Medicaid and Medicare funding and value-based payment models for onsite services and services staff at affordable housing properties
- Lead development and implementation of partnerships between SAHF, health care payers and service delivery partners. Support SAHF members in partnership development and implementation.
- Monitor changes in healthcare policy that may impact the environment for health and housing partnerships
- Partner with VP, Resident Outcomes and CORES to inform the SAHF Outcomes Initiatives and identify opportunities to leverage data and resources and the CORES program to advance partnerships
- Identify funding prospects, develop concepts and proposals, and write or support grant reports
- Work with SAHF colleagues and members to formulate, advocate for, and implement practice-based improvements in affordable housing and health care policy at the national and state levels
- Represent SAHF at conferences and in meetings with partners, members, and government officials. Speak at relevant forums, as well as write blogs or articles for trade journals and publications
- Foster and maintain relationships with other related experts in the field as well as key industry associations

Qualifications:

- Advanced degree relevant to this position with strong academic credentials required
- Experience working for a Medicaid managed care organization strongly preferred
- Understanding of CMS, CMS Innovation Models, the Affordable Care Act, Medicaid (especially 1115 HCBS waivers), Medicare payment structures, and Value-based care models
- Strong understanding of and orientation to community health, the social determinants of health, health equity, and the linkages between poverty, race, and health outcomes
- Demonstrated experience working in and with community and in forging and implementing cross-sector Partnerships, including with healthcare payers
- Familiarity and/or experience with affordable housing policy and programs and resident services is a desired
- Demonstrated organizational skills and project management experience, including capabilities suited to detailed management of multiple partnerships, convenings, and grant reporting requirements
- Personal commitment to SAHF's mission
- Committed to collaboration and excellent customer service.
- Demonstrated leadership skills, ability to take initiative and to work independently
- Excellent oral, written and listening communications skills
- Strong comfort with being an external representative for SAHF
- Fundraising experience is preferred, but not required

On a daily basis, we are committed to our mission and our core values. You can learn more about us on [our website](#).

Please submit a resume and cover letter which addresses the required qualifications to jobs@sahfnet.org. **Incomplete applications will not be reviewed.** Due to the volume of applications usually received, we regret that we cannot individually respond to all candidates.